

## Measures of Success

Date:

Sponsor:

Coachee:

Coach:

Measures of success are determined by coach, coachee and sponsor/supervisor. Sponsor states reasons for coaching the executive and what they would you like to see happen.

When in agreement then we outline how we will measure the success of the coaching by:

- **How will we know it is working?**
- **What will it look like when the changes are made?**
- **What does the coachee need to demonstrate to solve the issues?**
- **How will the coachee make sure the supervisor sees the changes?**
- **What is the process to evaluate the coaching? Will we meet quarterly, monthly, etc?**